SAI SIRI BANDARU

Financial Analyst

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PROFESSIONAL SUMMARY

Financial Analyst with 7 years of experience in budgeting, forecasting, variance analysis and financial reporting across U.S. banking at PNC Financial Services, EdTech and telecom. Explains the numbers behind a $50M expense base to business leaders. Raised revenue forecast accuracy from 85% to 92%, cut budget variance from 8% to 5%, shortened the monthly close from 5 days to 3 and found $450,000 in potential savings. MBA in Accounting and Finance and M.S. in Business Analytics, skilled in SQL, Python, R and Power BI.

CORE SKILLS

Financial Analysis: Budgeting, Forecasting, Variance Analysis, Financial Modeling, Revenue Analysis, Profitability Analysis, Expense Management, Cost Optimization, Budget vs Actual Review

Accounting and Controls: General Ledger, Account Reconciliation, Month-End Close, Revenue Assurance, Billing Reconciliation, Standard Costing, Working Capital, AP and AR Monitoring, SOX Awareness

Planning and Investment: Driver-Based Forecasting, Quarterly Forecasting, Annual Budgeting, Scenario Planning, NPV, IRR, ROI and Payback Analysis, Capital Investment Cases, Three-Statement Modeling

Reporting: Executive KPI Dashboards, Management Reporting, Variance Commentary, Automated Reporting, Monthly MIS, Recurring Report Delivery, Report Validation, Board and Leadership Packs

Tools and Systems: Excel, SQL, Python, R, Power BI, Tableau, Oracle NetSuite, Banner ERP, SAP, Oracle ERP, Power Query, Power Pivot, Generative AI Tools, Microsoft Office Suite

PROFESSIONAL EXPERIENCE

PNC Financial Services, Cleveland, OH (Remote) **Jun 2025 to Present**
Financial Analyst, FP&A and Financial Reporting

- Benchmarked actual operating expenses against budget across departments and cost centers, investigated unfavorable variances and guided corrective spending, reducing monthly budget variance from 8% to 5%.
- Produced monthly revenue forecasts from transaction volumes, fee income and seasonal trends, raising forecast accuracy from 85% to 92% and giving managers a more dependable basis for planning.
- Matched financial transactions to general ledger entries in SQL, catching duplicate transactions, missing postings and unmatched records, and cut unresolved reconciliation exceptions by 30%.
- Reviewed vendor expenses, transaction processing fees and departmental spending line by line to find cost optimization opportunities, uncovering $450,000 in potential annual savings.
- Redesigned reporting templates and month-end close processes, shortening the monthly close from 5 days to 3 and shifting analyst time from report preparation to review and commentary.
- Streamlined recurring financial reports by automating data extraction, reconciliation, validation and calculations, reducing manual report preparation time by 60% in every reporting cycle.

upGrad, Hyderabad, India **Apr 2022 to Jul 2023**
Financial Analyst

- Conducted budget-versus-actual variance analysis across divisions, surfacing overspend and underspend early and explaining the business drivers behind each gap to division leaders.
- Created driver-based forecasts for tuition revenue, auxiliary income and scholarship discounting, linking volume and pricing assumptions so each driver change showed in the outlook.
- Modeled enrollment forecasts from historical admissions, lead pipeline data, seasonal demand and conversion rates, improving forecast accuracy from 80% to 90% for planning teams.
- Evaluated capital investment cases using NPV and IRR analysis, modeling expected cash flows, payback and returns to support funding decisions on proposed projects and initiatives.
- Integrated advertising spend, CRM records and enrollment data in SQL to compare acquisition channels and cut underperforming campaigns, lowering cost per enrolled student by 15%.
- Standardized recurring reporting in Oracle NetSuite and Banner ERP by automating the monthly data pulls and validation checks, removing a full day from the monthly reporting effort.

BYJU'S, Vijayawada, India **Aug 2020 to Mar 2022**
Sales Analyst

- Prepared monthly MIS reports on gross margin per unit, capacity utilization and operating KPIs, giving sales and operations leaders one consistent view of business performance.
- Contributed to departmental budget preparation and analyzed standard-cost variances, explaining where actual costs moved away from standard and which drivers caused each gap.
- Ran ROI and payback analyses on proposed business initiatives, comparing expected returns and recovery periods side by side so leaders could prioritize the strongest options.
- Constructed dynamic pricing models to test how different price points affected enrollments and revenue, giving the sales and finance teams a data-backed basis for pricing decisions.
- Monitored accounts payable, accounts receivable and working capital positions to flag liquidity risk early, and reported on collection and payment trends to the finance leadership team.
- Ranked marketing campaigns on enrollment volume, acquisition cost, collected revenue and refund rate, shifting effort to stronger campaigns and raising attributed revenue by 12%.

Bharat Sanchar Nigam Limited (BSNL), Hyderabad, India **Sep 2018 to Aug 2019**
Data Analyst

- Audited network usage records against billing transactions to catch unbilled usage, incorrect tariffs and missed charges across the full subscriber base and every billing cycle.
- Quantified $1.2 million in potential annual revenue leakage from usage-versus-billing gaps, grouping the findings by root cause, from unbilled usage to tariff and charging errors.
- Developed Python forecasting models using historical network traffic, subscriber growth and seasonal demand patterns, improving traffic and demand forecast accuracy from 82% to 90%.
- Implemented subscriber revenue, usage and churn dashboards in SQL and Power BI, improving operational visibility for management and cutting weekly reporting time from 12 hours to 4.
- Segmented 500,000 subscribers by usage patterns, billing history and service complaints, identifying the high-risk customer groups to prioritize in targeted retention campaigns.
- Informed retention campaigns aimed at the highest-risk subscriber segments and tracked their results month over month, helping reduce the monthly churn rate from 2.8% to 2.4%.

PROJECTS

Built on sample data; Northline is a fictional company.

Three-Statement Model | Excel github.com/saisiri1207/three-statement-model
Linked income statement, balance sheet and cash flow model where every change flows through all three.

Northline GL Variance | Python, SQL github.com/saisiri1207/northline-gl-variance
Actual vs budget variance by month, cost center and account, ranked so the largest drivers come first.

Northline Sales Dashboard | Power BI, DAX github.com/saisiri1207/northline-sales-powerbi-dashboard
Executive KPI dashboard with month-to-date and same-period-last-year views in one place.

EDUCATION AND CERTIFICATIONS

University of New Haven **Aug 2023 to May 2025**
M.S., Business Analytics | GPA 3.95 | Beta Gamma Sigma

JNTU Kakinada **Jul 2018 to Dec 2020**
MBA, Accounting and Finance | GPA 3.7 | Merit Scholarship

Acharya Nagarjuna University **Aug 2015 to May 2018**
Bachelor's, Accounting and Finance

Certifications: Scrum Fundamentals Certified; Six Sigma Yellow Belt